

# Direct and Indirect Costs (Cost Allocation Plan)

Webinar 3

Presenters: Tamara Fulwyler, MPH (Chickasaw), Financial Management Specialist Alicia Nevaquaya, OVC TFMC Financial Specialist





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#### **Webinar Producer**



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### **Webinar Presenters**



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### **Webinar Objectives**

After completing this webinar, you will be able to-

- Identify resources available to help with a cost allocation plan
- State the five criteria to determine if a cost is allowable
- State the difference between a direct and an indirect cost
- Describe the benefits from having an indirect cost pool
- Outline the steps of preparing a cost allocation plan





Building Organizational Financial Management Capacity



### **Training and Technical Assistance (TTA) Approach**

- Individualized virtual and onsite TTA sessions
- Virtual Support Center consults
- Webinars
- Peer-sharing web forums
- Regional workshops
- Learning Circles
- Needs assessments



# **OVC TFMC Virtual Support Center (VSC)**

- Provide OVC tribal grantees with financial grant management support and information
- OVC tribal grantees may submit questions and/or requests for technical assistance to the TFMC VSC



Contact Us Email: <u>TFMC@OVCTFMC.org</u> Phone: 703.462.6900



### Hand Raise Question #1

### Raise your hand if you have used the OVC TFMC Virtual Support Center





### **OVC TFMC Virtual Support Center (VSC)**

#### Hours of Operation: Monday – Friday



#### Email: <u>TFMC@OVCTFMC.org</u> Phone: 703.462.6900



### **Our Promise: Cultural Humility**

We begin with a commitment to develop an understanding of the community cultures, practices, and traditions of each tribal entity and a respect for community traditions, stories, and practices.









## What is a Cost Allocation Plan?

- Cost allocation is the process of identifying and assigning costs to specific programs, functions, and/or activities
- A cost allocation plan is the documentation of the methods used to allocate costs





# Why Have a Cost Allocation Plan?

- Every organization needs a cost allocation plan to equitably charge costs consistently
- The goal is to ensure each program bears its fair share, and only its fair share, of the total cost of its functions





# **Poll Question #1**

Select all that apply to costs charged to federal grants:

- Reasonable
- Allowable
- Necessary
- Allocable
- Documented





# Five Criteria to Determine if a Cost is Allowable



- 1. Reasonable
- 2. Allowable
- 3. Necessary
- 4. Allocable
- 5. Documented



# General Tests – An Example of Documentation

Federal regulations (2 CFR 200.430) require employee salaries and wages be properly documented and approved.





### More About "Costs"

Getting familiar with Title 2 CFR 200 –

UNIFORM ADMINISTRATIVE REQUIREMENTS, COST PRINCIPLES, AND AUDIT REQUIREMENTS FOR FEDERAL AWARDS, Subpart E and Appendix V

- Factors affecting allowability of costs
- Reasonable costs
- Allocable costs
- Prior written approval
- Direct and indirect costs
- Special considerations for tribal, state, local governments





### **Poll Question #2**

Do you have a cost allocation policy?









# What are the features of a Cost Allocation Policy?



As per 2 CFR 200.302, federal grantees must have written procedures for determining the allowability of costs in accordance with the terms and conditions of their federal award and with Subpart E – Cost Principles.



# Questions to Help Guide Development of Cost Allocation Policy and Procedures

| Policy    | <ul> <li>What is the entity's basis of cost allocation?</li> <li>Who is responsible for developing and maintaining the cost allocation plan?</li> <li>Who approves the system and who is involved in any changes?</li> <li>How will your accounting system (and your subrecipients' systems) meet the standards in 2 CFR 200, Subpart D, financial management 200.302 to ensure federal funds are properly accounted for and not commingled with funds from other federal awards or other sources?</li> </ul> |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Procedure | <ul> <li>What cost types are typically allocated, how are they calculated, and how often does this task occur?</li> <li>Who is responsible for creating and posting functional expense allocation entries and how often are they posted?</li> </ul>                                                                                                                                                                                                                                                           |



# What is in a Cost Allocation Plan?

- An effective written cost allocation plan explains in detail the allocation methodology for various cost types
- The plan explains allocation of direct and indirect costs





### **Chat Box Question #1**

Please give examples of items charged to indirect costs for your entity.





## What is a Direct Cost?

# **Direct costs** are readily identified with a:

- particular grant
- contract
- project function activity





### What is an Indirect Cost?

Indirect costs are those which cannot be readily identified as benefiting a specific program or cost objective.



### What are the Rules for Classifying Costs?





## **Poll Question #3**

Do you know who writes your cost allocation plan?









# What are the Steps in Creating a Cost Allocation Plan?

- Separate unallowable from allowable costs
- Identify all allowable
   direct costs
- Identify all allowable indirect costs
- Apply a cost methodology





### What is an Indirect Cost Pool?



The indirect cost pool is the accumulated costs which jointly benefit two or more programs or other cost center.



### What are Cost Allocation Methodologies?

| PROGRAM        | # OF<br>PHONES | % OF TOTAL | PROGRAM           | FTEs | SQ<br>FOOTAGE | % OF TOTAL |
|----------------|----------------|------------|-------------------|------|---------------|------------|
| Court Advocacy | 2              | 6.68%      | Court<br>Advocacy | 2    | 250           | 5.00%      |
| Legal Advocacy | 3              | 10.00%     | Legal             | 3    | 500           | 10.00%     |
| SANE           | 5              | 16.66%     | Advocacy          |      |               |            |
|                |                |            | SANE              | 5    | 750           | 15.00%     |
| Shelter        | 10             | 33.33%     | Shelter           | 10   | 2500          | 50.00%     |
| Admin          | 10             | 33.33%     | Admin             | 10   | 1000          | 20.00%     |
| TOTALS         | 30             | 100%       | TOTALS            | 30   | 5,000         | 100%       |



### Hand Raise Question #2

Raise your hand if you understand what a functional expense allocation means.





# What is Functional Expense Allocation?

- Functional expense allocation means an entity uses distinct cost centers to record program and management functions
- Each cost center has the specific expense account line items required for the cost center to perform its functions







# Functional Expense Allocation

|         |                       |  | VICTIM    |           | CHILD    | Programs   |           |
|---------|-----------------------|--|-----------|-----------|----------|------------|-----------|
| GL CODE | BUDGET FY19           |  | SERVICES  | SHELTER   | ADVOCACY | Sub-Total  | ADMIN/OPS |
| 500     | SALARIES              |  | 867,221   | 476,894   | 19,154   | 1,344,115  | 1,215,589 |
| 510     | FRINGE BENEFITS       |  | 302,720   | 132,960   | 5,746    | 435,680    | 364,677   |
| 520     | COMMUNICATIONS        |  | 19,836    | 14,788    |          | 34,624     | 34,000    |
| 525     | SUPPLIES              |  | 95,914    | 11,800    | 14,750   | 107,714    | 15,000    |
| 530     | PRINTING              |  | 11,251    | 2,500     |          | 13,751     | 11,975    |
| 515     | HR /RECRUITMENT       |  | 0         | 2,000     |          | 2,000      | 5,000     |
| 540     | LOCAL TRAVEL          |  | 24,416    | 13,000    | 1,680    | 37,416     | 2,500     |
| 527     | STAFF DEVELOPMENT     |  |           | 4,500     |          |            | 12,500    |
| 545     | TRAINING/TRAVEL       |  | 78,763    | 30,000    |          | 108,763    | 10,000    |
| 550     | AUDIT EXPENSE         |  | 0         |           |          | 0          | 6,500     |
| 560     | UTILITIES             |  | 7,400     |           |          | 7,400      | 25,000    |
| 570     | CONTRACTUAL           |  | 189,334   | 4,000     |          | 193,334    | 113,500   |
| 565     | RENT/FACILITIES       |  |           |           |          | 0          | 99,084    |
| 575     | LEASE EQUIPMENT       |  |           | 3,300     |          | 3,300      | 500       |
| 580     | MAINTENANCE           |  | 2,842     |           |          | 2,842      | 21,672    |
| 585     | DEPRECIATION          |  |           | 0         |          |            | 903       |
| 590     | INSURANCE             |  | 703       | 1,800     |          | 2,503      | 14,000    |
| 595     | IT SOFTWARE SUPPORT   |  | 2,670     | 30,650    |          | 33,320     | 31,000    |
| 577     | NONCAPITAL EQUIPMENT  |  | 5,781     | 10,000    |          | 15,781     | 13,000    |
| 600     | CLIENT SERVICES       |  | 656,012   |           |          |            | 0         |
| 650     | COMMUNITY PARTNERS    |  | 2,509,975 | 6,520,066 |          | 9,030,041  | 0         |
|         | TOTAL DIRECT          |  | 4,774,838 | 7,258,258 | 41,330   | 12,033,096 |           |
| 700     | TOTAL INDIRECT        |  | 664,222   | 1,332,178 | 6,737    | 1,996,400  |           |
|         | TOTAL PROGRAM BUDGET: |  | 5,439,060 | 8,590,436 | 48,067   | 14,077,563 | 1,996,400 |





### Hand Raise Question #3

Raise your hand if you have a negotiated indirect cost rate.





# What is an Indirect Cost Rate (ICR)?

• The **Indirect Cost Rate** is a percentage calculated as follows:

Indirect Cost Rate (%) =

Total Indirect Cost Pool (\$)

Direct Cost Base (\$)

- The Direct Cost Base is used to distribute indirect costs to individual federal awards
  - An indirect cost rate must be applied to a direct cost base in order to determine the amount of indirect cost



# What is the Benefit of Having an Indirect Cost Rate?

Applying an indirect cost rate to your direct costs gives recovery of operating and administrative overhead costs which cannot be applied directly to grant funding.




#### **Establishing an Indirect Cost Rate**



- Entities request an indirect cost rate from the federal government by submitting a proposal
- Tribal nations negotiate their indirect cost rate with the U.S.
  Department of Interior, which would be called the "cognizant agency"



#### **More about Indirect Cost Rates**



- Negotiated ICR apply to awards across agencies
- Indirect costs cannot be drawn down if the ICR has expired
- A one-time extension can be negotiated for up to four years



#### **Chat Box Question #2**

Indicate whether your entity has a negotiated Indirect Cost Rate and who prepares it (CFO, Finance Director, or other authorized financial representative).





#### 2 CFR 200 Provides the Steps for Preparing an Indirect Cost Rate Proposal

- Documents supporting the proposal
- Proposal checklist
- Proposal filing instructions from the Department of the Interior
- Submission timeframes
- Proposal submission FAQ's
- Indirect cost allocation base
- Expressly unallowable costs
- Inter-organizational transfers and related-party transactions
- Lease incentives and advance understandings
- Budget limitations unsupported



Tribal Indirect Cost Proposal Package Example

| Indir         | ect Cost Proposals utilizing           | <u>the modifie</u> | d total dire     | ct cost b  | ase (update    | d March     | 2015)            |               |       |
|---------------|----------------------------------------|--------------------|------------------|------------|----------------|-------------|------------------|---------------|-------|
| Append        | dix of Schedules in Order:             |                    |                  |            |                |             |                  |               |       |
|               |                                        |                    |                  |            |                |             |                  |               |       |
| E             | xhibit C Actual Base                   |                    |                  |            |                |             |                  |               |       |
| E             | xhibit C-1 Indirect Cost Collection    |                    |                  |            |                |             |                  |               |       |
| E             | xhibit D Proposed Base                 |                    |                  |            |                |             |                  |               |       |
| E             | xhibit E-1 Actual Pool                 |                    |                  |            |                |             |                  |               |       |
| E             | xhibit E-2 Proposed Pool               |                    |                  |            |                |             |                  |               |       |
|               | xhibit F Reconciliation                |                    |                  |            |                |             |                  |               |       |
| E             | xhibit G Depreciation (needed if claim | ing depreciation   | n in the pool)   |            |                |             |                  |               |       |
|               | xhibit H Professional Services         |                    | . ,              |            |                |             |                  |               |       |
| E             | xhibit I General Ledger of Pool Accou  | nt (needed if su   | apport is not in | audit)     |                |             |                  |               |       |
|               | xhibit J General Ledger of Indirect Co |                    |                  |            | dit)           |             |                  |               |       |
|               | xhibit B Carryforward (needed if closi |                    |                  |            |                |             |                  |               |       |
|               | xhibit A Rate (Fixed Carryforward)     | ſ                  |                  |            |                |             |                  |               |       |
|               | xhibit A Rate (Provisional/Final)      | -                  |                  |            |                |             |                  |               |       |
|               | · · · · · · · · · · · · · · · · · · ·  |                    |                  |            |                |             |                  |               |       |
| ** <b>M</b> ( | odify the schedules to fit you         | ır needs an        | d present i      | nformati   | on relevant    | to your (   | organization     | 1**           |       |
|               |                                        |                    |                  |            |                |             |                  |               |       |
| Hel           | pful hints:                            |                    |                  |            |                |             |                  |               |       |
| Best t        | o work on the sheets as listed in      | the above ord      | ler since their  | r informat | ion automatica | illy popula | te Exhibits at   | the end.      |       |
| 1 F           | 'ill out the yellow cells to a         | utomatica          | lly populat      | e the pr   | oposal field   | s:          |                  |               |       |
|               | Laura - (T. 1 1. T 4'4-                | Name of Tri        | 1                |            |                |             |                  |               |       |
|               | Jame of Tribal Entity                  |                    | lbe              |            |                |             |                  |               |       |
|               | arryforward Year                       | FY 2015            |                  |            |                | Sta         | rt here, fill in | your inform:  | ation |
| P             | roposing Year                          | FY 2017            |                  |            | •              |             |                  |               |       |
| _             | tart here-do not delete Rate Info      | Sheet Exh          | C actual base    | Exh C-1    | IndirectCostCo | llection    | Exh D propose    | ed base   Ext | h E-1 |



# What Different Types of Indirect Cost Rates can be Negotiated?

- 1. Provisional
- 2. Final
- 3. Predetermined
- 4. Fixed (Fixed Carry-forward)





#### **Indirect Cost Rates Conclusion**

Please note, indirect cost rate proposals require:

- ◆ A lot of time to prepare
- Meticulous detail
- Annual reconciliation by fiscal year
- Knowledge and skills to develop and manage properly
- List of direct and indirect costs





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## **Questions and Answers**

Submit your questions via the Chat Pod



### **Upcoming OVC TFMC Webinars**

- Budgets
- Purchasing Procedures
- The Federal Financial Form SF-425



#### **References and Resources**

- Appendix V to Part 200 State/Local Governmentwide Central Service Cost Allocation Plans. <u>https://www.govinfo.gov/content/pkg/CFR-2019-title2-</u> vol1/xml/CFR-2019-title2-vol1-part200-appV.xml
- Appendix VII to Part 200 States and Local Government and Indian Tribe Indirect Cost Proposals. <u>https://www.govinfo.gov/content/pkg/CFR-2019-title2-vol1/xml/CFR-2019-title2-vol1-part200-appVII.xml</u>
- Appendix VIII to Part 200 Nonprofit Organizations Exempted From Subpart E-Cost Principles of Part 200. <u>https://www.govinfo.gov/content/pkg/CFR-</u> 2019-title2-vol1/xml/CFR-2019-title2-vol1-part200-appVIII.xml
- Appendix IV to Part 200 Indirect (F&A) Costs Identification and Assignment, and Rate Determination for Nonprofit Organizations. <u>https://www.govinfo.gov/content/pkg/CFR-2019-title2-vol1/xml/CFR-2019-title2-vol1/xml/CFR-2019-title2-vol1-part200-applV.xml</u>
- TFMC Guide Sheets. <u>https://mailchi.mp/ovctfmc.org/gs2020</u>



#### **References and Resources**

- § 200.9 Central service cost allocation plan. <u>https://www.govinfo.gov/content/pkg/CFR-2019-title2-vol1/xml/CFR-2019-title2-vol1-sec200-9.xml</u>
- § 200.302 Financial management. <u>https://www.govinfo.gov/content/pkg/CFR-2019-title2-vol1/xml/CFR-2019-title2-vol1-sec200-302.xml</u>
- § 200.400 Policy Guide. <u>https://www.govinfo.gov/content/pkg/CFR-2019-title2-vol1/xml/CFR-2019-title2-vol1-sec200-400.xml</u>
- § 200.414 Indirect (F&A) costs. <u>https://www.govinfo.gov/app/details/CFR-2019-title2-vol1/CFR-2019-title2-vol1-sec200-414</u>
- § 200.416 Cost Allocation Plans and Indirect Cost Proposals. https://www.govinfo.gov/app/details/CFR-2019-title2-vol1/CFR-2019-title2-vol1-sec200-416
- § 200.430 Compensation-personal services. <u>https://www.govinfo.gov/content/pkg/CFR-2019-title2-vol1/xml/CFR-2019-title2-vol1-sec200-430.xml</u>
- Subpart E Cost Principles. <u>https://www.govinfo.gov/content/pkg/CFR-2014-title2-vol1/xml/CFR-2014-title2-vol1-part200-subpartE.xml</u>
- U.S. Department of Interior, Indirect Cost Services. <u>https://www.doi.gov/ibc/services/finance/indirect-cost-services/</u>



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#### **Thank you for participating!**